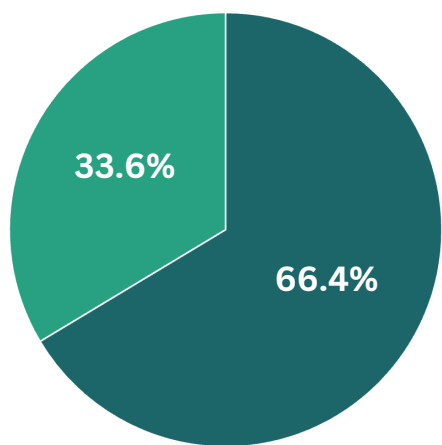


# ValueMatrix

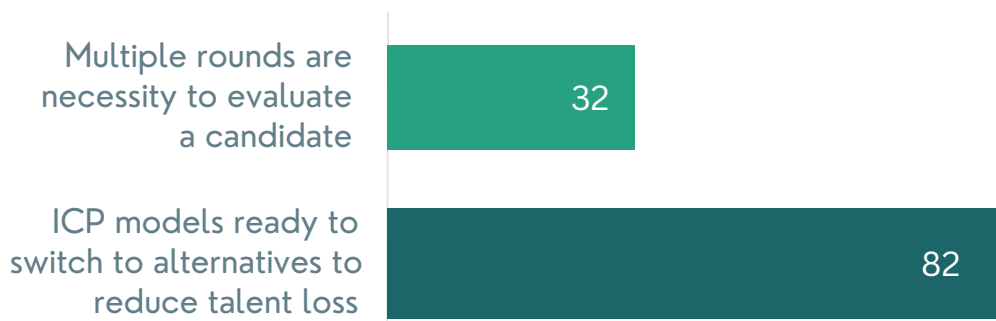
## Market survey insights from 130+ CHROs



### Percentage of ICPs facing dropout ratio across the talent pipeline

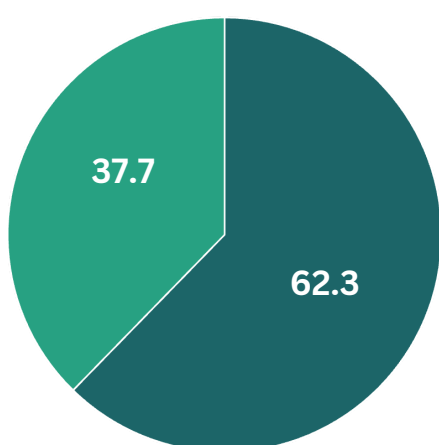
- ICPs struggling with talent loss and wish to solve for this problem
- Use external agencies/ SaaS

### Multiple rounds lead to talent skip or drop out?



**\$75k over a 3 – 6 months period is spent/hiring. In case the candidate doesn't join or leaves, the entire process is repeated.**

**The cost of a bad hire is 30% of the employee's first-year earnings or as high as \$240,000.**



### Booking interview slots causes delay?

- Yes, one of the major pain points as reported by all
- No, we work in sync and have enough internal

### Count of hiring managers/CTOs raising issue of slow hiring causing delay in meeting deadlines

